

## **A Look at the 2006 Merit Raises**

This issue visits the 2006 merit raises for the first time in this series. A snapshot of the Top 10 merit raises list is provided below (taken from a separate report at USMPRIDE.COM):

### **2006 Merit Raises, USM College of Business\***

<u>Rank</u>	<u>Name</u>	<u>2006 Merit Raise</u>	<u>Ending Salary</u>
1	Niroomand, Farhang	\$9,282	\$142,938
2	Clark, John	\$8,096	\$103,239
3	Carr, Jon	\$7,860	\$ 86,768
4	Zantow, Kenneth	\$6,163	\$ 73,421
5	Clark, Stan	\$5,977	\$ 99,230
6	Pate, Gwen	\$5,936	\$ 90,635
7	Sawyer, Charles	\$5,847	\$ 92,769
8	Jordan, Charles	\$5,190	\$104,594
9	Mixon, Franklin	\$5,160	\$ 93,561
10	Babin, Barry	\$5,116	\$127,116

Two of the Top 10 raise recipients are Charles Sawyer (#7) and Franklin Mixon (#9). Sawyer is believed by many to be an ardent supporter of the CoB’s administrative team, while Mixon is often associated with the so-called “CoB Mob.” While the difference in the two rankings (2 places) seems small, Sawyer’s 2006 merit raise was more than 13-percent larger than Mixon’s.

A recent search of EBSCOhost revealed some interesting details regarding the two economists who are the focus of this issue. The table below shows the number of A-level publications (*Enhancing Faculty Productivity*, revised) that were found for each using an EBSCOhost search for the 2003-05 period – the period covered (for research) during the 2006 merit raise process:

**Table 1**  
**Research Production: Sawyer and Mixon**

<u>Name</u>	<u>Year</u>	<u>A-Level Journals</u>
Sawyer, Charles	2005	0
	2004	0
	2003	0
Mixon, Franklin	2005	3
	2004	2
	2003	2

As Table 1 indicates, Sawyer failed to produce an A-level journal publication over the 2003-05 period, while Mixon produced seven (7). This is not even close, yet the record indicates that Sawyer got 13.3% more money in 2006 than did Mixon.

Once again, a member of the so-called CoB Mob got hosed. This time the administration culprit was EFIB Chair George Carter.